

THE COMMON DENOMINATORS OF SUCCESSFUL PEOPLE



1. Communication Skills

Successful people have the ability to talk to anyone, anywhere, about anything, anytime.

2. Large Vocabulary

Successful people know *lots* of words, not just *big* words.

3. Knowledge of Current Events

Successful people are current on current events — it's the major subject of most conversations in the real world.

4. Listening Skills

Successful people are good listeners. You only learn when you listen. You learn nothing when you talk.

5. Diverse Knowledge

Successful people know something about a lot of subjects — this makes them more interesting to talk to.

6. Personal Contacts

Successful people have hundreds of personal contacts, from all walks of life.

7. Community Involvement

Successful people are involved in their community through volunteer work and other community organizations.

8. Professional Fulfillment

Successful people *like* what they do for a living. They didn't just get any job, they got the *right* job.